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Under the Theme: Enhancing Maintenance Through Big Data Management

# OEM IIoT-based Maintenance with Digital Twins Solayman Refae COO S2E Middle East & Africa

## What is a Digital Twin

- A virtual replica of a physical object such as a device, equipment, or a tool
- Gartner has predicted that by 2021 "half of large industrial companies will use digital twins, resulting in those organizations gaining a 10 percent improvement in effectiveness
- The digital twin provides OEMs with a virtual software clone of the physical machine. This clone is generated from the actual blueprints and requires significant man-hour investments of machine designers and software engineers



## Benefits

- Failure Predictivity through Machine Embedded Sensing
  - Downtime reduction
  - Maintenance cost reduction
- Improvement of Future Models through Feedback Loop
- Digital twins are much more than graphical models. Machine learning algorithms applied to production data detect correlations, enable extrapolation, and form predictions about the remaining useful life (RUL) of assets.

## The Business Case

- According to ARC Research, the predictive maintenance category is growing at a compound rate of 39 percent and is expected to reach \$11 billion in worldwide sales by 2022
- Hardware OEMs should use the disruptive change brought about by Industry 4.0 to reposition their products as services and benefit and reorient their business models
- Digital Twins is the immediate answer and a key pillar in The Future Factory both for failure predictability and the elimination of logistical hurdles associated with monitoring, control, and configuration enhancements

Digital twins are becoming a business imperative, covering the entire lifecycle of an asset...and forming the foundation for connected products and services. Companies that fail to respond will be left behind. Source: Forbes 2018

#### Digital Twin Benefits Realization – Reported by GE



## The Challenges

- OEMs lack capabilities in Emerging Technologies and must undertake transformations and upskilling in order to integrate strong technology practices as part of their manufacturing process
- The availability of reliable connectivity has not yet reached the level that Digital Twins would require when it goes mainstream. Only 5G and its broad availability will encourage further adoption
- Retrofitting Digital Twins into the deployed manufacturing environments remains a R&D topic to this moment, this places a challenge to those organizations that have invested billions of dollars in newly commissioned assets lacking the IoT components
- Liabilities in maintenance and service contracts will be questioned for the existing manufacturing environments
- Cybersecurity, privacy, and vulnerability need to be considered and calls for counter-measures

#### The OEM Value Proposition

Industrial IoT Digital Twins optimize efficiency by predicting failures in production so that they can be fixed before they are commissioned to prevent manufacturing failure. Industrial IoT Digital Twins enable remote commissioning and diagnostics of products that are already in the field – lowering service costs, and improving customer satisfaction.

When new products are to be commissioned for clients, configuration can be performed by service personnel remotely.

Production & Design

Products in the Field New products can be developed with insights based upon the behavior of existing products in the real world. Performance and customer usage are reflected in the twin, and then feed into the product development and manufacturing process

> Future Products

## **Conceptual Architecture**



## Digital Twin Architecture in Context



Reflection from the physical world to the digital world

## Evolution of Digital Twinning

451 Research claims that 'Twin implies that what happens to one happens to the other, in a mutable fashion'. To fulfill this, an IIoT Platform is required to connect, contextualize, and interact with these disparate physical systems as well as provide the virtual lens of the digital twin equipped with real-time sensor data and <u>predictive analytics</u>.



## Digital Twin Architecture – A simplified example



#### Keep Your Digital Twin as Simple as Possible, but No Simpler Than That.

## Getting Started with Digital Twinning



Source: Deloitte

## Industries Adopting Digital Twin

# Urban Planning - Simulated models of towns and cities

, Healthcare – Patient medical monitoring

Automotive - Autonomous Vehicle

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Asset Management - Real time asset monitoring

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Financial Services – Customer Behavior

## When do we Digital Twin?

Business Architecture and IT Architecture Alignment on

- Strategy
- Benefits
- Capabilities
- Value Streams
- Stakeholders



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